

FRONT ELEVATION

- Buyers can pick gable material
 - Stucco Board -Hardi Plank
 - Batt and Board -Lap Siding
 - Shakes/Shingle
- Procedure to pick gable material
 - Take pictures of other homes you like
 - Show pictures to superintendent during framing
 - Shakes/Shingles will be upgrades if more than the standard amount (talk to office)

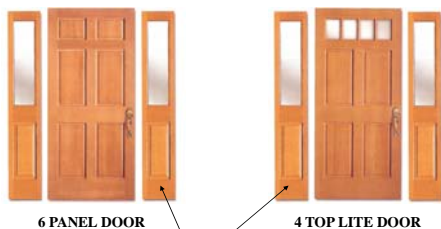


FRONT ELEVATION

- Brookside ONLY
 - You have option to choose elevation (A or B)
 - Neighbors must have opposite selections
 - Difference between elevations is windows ONLY
- Elevation A
 - Straight window above entry
 - Grid in top of front windows only
- Elevation B
 - Arched window above entry
 - Grid in all of front windows
- YOU MUST NOTIFY COURTNEY OF YOUR SELECTION PRIOR TO FOUNDATION



ENTRY DOOR



6 PANEL DOOR

4 TOP LITE DOOR

**Nantucket models do not have sidelites.

To view other upgraded door/sidelites, please visit www.simpsondoor.com.

Contact Innovative Door & Millwork to upgrade door/sidelites.



FLOOR PLAN

**Floor plans are drawn for paper purposes only and can differ from standards and are subject to change.



4 Bedrooms
2 1/2 Bathrooms
2 Car Garage
Likely include: 2015 L.E.
Family Room
Living Room
Break Study

NORRIS HOMES

BROOKSIDE



FLOOR PLAN

- Ashcrofts ONLY
 - You have option to choose floor plans (A or B)
 - Main difference between floor plans is laundry room location
- Floor Plan A
 - Laundry room downstairs
 - Larger bonus room
- Floor Plan B
 - Laundry room upstairs
 - Mud room in old laundry room location
 - Smaller bonus room
- YOU MUST NOTIFY COURTNEY OF YOUR SELECTION PRIOR EXCAVATION



SPECIFICATIONS

- Specifications are up to date, but are subject to change
- If you have any questions, please talk to the office



COMPANY CONTACTS

- Terry Stone, Superintendent
 - 206.423.4604
 - Scheduling, Closing Date, Site Supervisor
- Courtney Norris
 - 206.275.1906
 - Upgrades, Homeowners Association
- Alicia Warren
 - 206.275.1905
 - Payment of Upgrades, Appliance Upgrades
- James Kerby
 - 206.275.1903
 - Permits, Construction Methods



COMPANY CONTACTS

- Main Office
 - 206.275.1901 Phone
 - 206.275.1910 Fax
- Email Addresses
 - norrishomes@hotmail.com general questions
 - info@norrishomesinc.com general info
 - upgrades@norrishomesinc.com upgrade requests
 - warranty@norrishomesinc.com warranty requests



SUBCONTRACTORS

- Innovative Door & Millwork
 - Select entry door
 - Overages go to Norris Homes
 - Sign upgrade form
- Keller Supply
 - Select faucets, sinks, and toilets
 - Overages go to Norris Homes
 - Sign upgrade form
- Sears
 - Select appliances
 - Overages go to Norris Homes
 - Sign upgrade form



SUBCONTRACTORS

- CR Floors
 - Interior design
 - Schedule meeting when lumber is dropped at site
 - Choose exterior colors prior to meeting
 - Visit Norris communities
 - Take pictures of colors you like (body, gables, trim, door, shutters, stone)
 - Write down addresses, plat name, and lot numbers of pictures
 - Think about cabinet color prior to meeting



SUBCONTRACTORS

- CR Floors (continued)
 - Any changes to hardwood flooring, granite slab, masonry, or paint, must go through the office as upgrades
 - Overages go to CR Floors
 - Overages must be paid for prior to ordering material



SUBCONTRACTORS

- Huntwood Cabinets
 - Physical cabinet layout at site
 - Overages go to Norris Homes
 - Invoiced after approval with Ron Coacher
- Taylor Electric
 - Physical electrical layout at site
 - Overages go to Norris Homes
 - Invoiced after walkthrough
 - Bring "Electrical Options List" to walk through
- Premier Sound & Communications
 - Physical low voltage (telephone/cable/security) layout
 - Overages go to Norris Homes
 - Invoiced after approval with Premier Sound
 - Internet wiring, sound systems, speakers, etc. would be discussed here



SUBCONTRACTORS

- American Lighting
 - Select light fixtures and bath hardware accessories
 - Overages go direct to American Lighting
- Isham Landscape
 - Front yard landscaping layout
 - Overages go direct to Isham
- Hardwood Flooring
 - Meet at site when staining floor
 - Stain only occurs one time



TIMELINE

- Do NOT pay attention to days/weeks involved
- DO pay attention to process/stage of home
- Coordinate your responsibilities
- Be early when making decisions
- Visit your site and speak with your superintendent to determine the stage your home is in



UPGRADES

- Procedure
 - Request upgrade quote from Courtney – send email or fax with items requested
 - Read upgrade quote (description and price)
 - If you would like to approve the upgrade, you must sign, date, and fax the quote back to the office (NO EXCEPTIONS)
- Upgrades take time to approve, approve any upgrades as soon as you know you want them



UPGRADES

- You must pay for upgrades before they are installed (NO EXCEPTIONS)
- Rolling upgrades into your purchase price
 - You must still pay for your upgrades in advance of installation (NO EXCEPTIONS)
 - Subject to a 9% fee for raising the purchase price
 - Write and addendum with your realtor, one time, just prior to closing



UPGRADE LIST

- Prices are subject to change and DO require a signed approval upgrade form
- Recommendations:
 - Media Filter
 - Larger air filter on furnace to provide cleaner air inside of home
 - Jetted Tub
 - Replaces standard master bathroom soaking tub
 - Hot Water Recirc System
 - Timer on hot water pipes, instant hot water
 - Washable Paint
 - Entire home, per living square foot



APPLIANCES

- Provided by Sears
- Kenmore, stainless steel
- Any changes to appliances must be approved by Alicia Warren prior to the end of framing



PREFERRED LENDER



- Incentives (see addendum for further details):
 - Additional buyer bonus from Norris Homes
 - Earnest money reduction
 - Preferred lender will cover extension fees if they are responsible for holding up closing
 - All are subject to individual details of each Agreement



PREFERRED LENDER



- If you use a different lender, please let them know about the rental extension fee (see addendums)
- Contact your lender 2 months prior to closing to make sure they have all of your documents in line for closing



FINAL WALK THROUGH

- Takes place 3-5 days prior to closing, with your superintendent
- Point out everything you feel needs to be fixed or repaired, be thorough
- Make sure items are taken care of prior to you taking ownership, speak to office if they are not
- Have your superintendent show you where your water shut off valve is located



WATER SHUT OFF VALVE

- Look at water meter when returning from a vacation (no water timer systems on)
- If water meter is spinning, turn off shut off valve
- Return to water meter:
 - If meter is spinning, you have a leak between the street and home
 - If meter is not spinning, you have a leak in your home



WARRANTY

- Keep list of all details that will need to be addressed by the warranty
- At 12 months, send list to office, a service crew will contact you to schedule repair time
- Norris Homes will only come out one time at the end of 12 months for repair work, unless:
 - You have a water leak, large crack in your wall, or something that is making you very upset - please contact the office immediately if these occur



OTHERS

- Read the general information provided concerning water leaks (in packet) and mold (in addendums)
- Seal your grout and tile when you move in and one time every year after
- Contact your telephone and cable provider 4 weeks prior to closing to ensure hook up of service prior to move in



FINAL THOUGHTS

- Norris Homes is NOT as custom builder
- Your home will be built with human hands, it is not a machine process
- We do not guarantee 100% perfection
- We do guarantee that we will build you a beautiful home with no major imperfections or blemishes
- We are always here to help you



QUESTIONS?



NORRIS
H O M E S